

Financial Statements

March 2007

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

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Statistics:

CONSOLIDATED	Feb	l Mar	Feb vs Mar % Change	Mar Budget	Act vs Bud % Variance	YTD Actual	YTD Budget	Act vs Bud % Variance
Patient Days Acute	8,877	9,593	8.1%	9,922	-3.3%	83,854	87,697	-4.4%
•	•	-		•		=	· ·	
Patient Days SNF	5,914	6,486	9.7%	6,591	-1.6%	57,757	58,255	-0.9%
ADC Acute	317.03	309.46	-2.4%	320.08	-3.3%	306.03	320.05	-4.4%
ADC SNF	211.21	209.23	-0.9%	212.61	-1.6%	210.79	212.61	-0.9%
Surgeries CVS Cases	7	14	100.0%	11	27.3%	95	96	-1.0%
Surgeries Total	872	1,066	22.2%	1,041	2.4%	8,737	9,201	-5.0%
Number of Births	378	443	17.2%	499	-11.2%	4,127	4,411	-6.4%
NORTH								
Patient Days Acute	6,699	7,258	8.3%	7,396	-1.9%	63,046	65,370	-3.6%
Patient Days SNF	2,477	2,614	5.5%	2,747	-4.8%	23,935	24,279	-1.4%
ADC Acute	239.25	234.14	-2.1%	235.59	-0.6%	230.10	238.57	-3.6%
ADC SNF	88.46	84.32	-4.7%	88.61	-4.8%	87.35	88.61	-1.4%
SOUTH								
Patient Days Acute	2,178	2,335	7.2%	2,526	-7.6%	20,808	22,327	-6.8%
Patient Days SNF	3,437	3,872	12.7%	3,844	0.7%	33,822	33,976	-0.5%
ADC Acute	77.79	75.32	-3.2%	81.49	-7.6%	75.94	81.48	-6.8%
ADC SNF	122.75	124.90	1.8%	124.00	0.7%	123.44	124.00	-0.5%



Balance Sheet:

Current Cash & Cash Equivalents increased \$4.2 million from \$110.4 million in February to \$114.6 million in March. Total Cash and Investments are \$103.0 million, compared to \$121.6 million at June 30, 2006. Days Cash on Hand went from 107 days in February to 102 in March compared to 128 in June.

Net Accounts Receivable increased to \$90.7 million in March as compared to \$89.4 million in February. Gross A/R days increased from 50.4 days in February to 52.3 days in March. February patient account collections including capitation are \$31.70 million compared to budget of \$29.9 million. Mar YTD collections are \$257.2 million compared to budget of \$269.0 million.

Construction in Progress increased \$11.5 million from \$ 121.1 million in February to \$132.6 million in March. The increase is attributed to Pomerado Phase I construction costs \$4.8 million, Building Expansion A & E Services \$1.7 million, OSP Tenant Improvements \$0.7 million, radiology equipment \$1.5 million and Cerner Optimization & upgrade \$0.6 million.

Other Current Liabilities decreased \$1.1 million from \$16.7 million to \$15.6 million primarily due to the realization of Deferred Property Tax Revenue of \$1.1 million in March.



Income Statement:

Gross Patient Revenue for YTD March reflects an unfavorable budget variance of \$14.3 million. This unfavorable variance is composed of \$18.5 million unfavorable volume variance and \$4.2 million favorable rate variance.

Routine revenue (inpatient room and board) reflects an unfavorable \$9.1 million budget variance. North is responsible for \$7.4 million of this variance.

Inpatient Ancillary revenue represents a \$16.2 million unfavorable budget variance. North reflects an unfavorable variance of \$0.4 million and South reflects \$15.8 million unfavorable variance. The unfavorable variance is primarily due to the Surgery, Pharmacy and supply departments.

Outpatient revenue reflects a favorable budget variance of \$11.0 million. North has a \$10.3 million favorable variance and South has a \$1.5 million favorable variance. These two amounts are decreased by Outreach's \$0.8 million unfavorable variance.



Income Statement (cont'd):

Deductions from Revenue reflect a YTD favorable variance of \$12.0 million. This is due to lower-than-budgeted volume and budgeted gross revenue. Total Deductions from Revenue is 69.12% of gross revenue compared to a budget of 69.35%. Deductions from Revenue (excluding Bad Debt/Charity/Undocumented expenses) is 64.62% of YTD Gross Revenue compared to budget of 64.78%.

The net capitation reflects a favorable budget variance of \$2.2 million. Cap Premium and Out of Network Claim Expense both show an unfavorable budget variance of \$2.2 million and \$3.1 million respectively. Cap Valuation shows a favorable variance of \$7.5 million to offset.

Other Operating Revenue reflects a YTD unfavorable budget variance of \$1.2 million. The two most significant contributors to this variance are the Foundation where actual PPH funding requests are \$501 thousand below budget and PPNC Health Development where actual grants are \$472 thousand below budget.

Salaries, Wages & Contract Labor has a YTD favorable budget variance of \$2.7 million. This variance is mostly attributable to lower-than-budgeted volumes and staff flexing. The breakdown is as follows:

	YTD Actual	YTD Budget	Variance
Consolidated	138,212,385	140,917,021	2,704,636
North	80,055,125	80,533,333	478,208
South	33,389,018	34,874,013	1,484,995
Central	18,057,096	19,202,189	1,145,093
Outreach	6,711,146	6,307,486	(403,660)



Income Statement (cont'd):

Benefits Expense has a YTD unfavorable budget variance of \$1.7 million. This variance is primarily due to the employer's contribution towards deferred compensation which is unfavorable by \$708 thousand, Health and Dental which is unfavorable by \$230 thousand and Workers Compensation which is unfavorable by \$303 thousand.

Supplies Expense reflects a YTD favorable budget variance of \$3.2 million. This favorable variance is composed of a \$959 thousand favorable volume variance and \$2.3 million favorable rate variance. The favorable variance is pharmacy at \$2.1 million, prosthesis at \$585 thousand, other medical & non medical at \$167 thousand and other general supplies at \$348 thousand.

Prof Fees & Purchased Services reflect a YTD unfavorable budget variance of \$4.0 million. The unfavorable variance of \$1.8 million in professional fees is due to higher legal fees, rehabilitation therapy fees and Pomerado ED calls. The unfavorable variance of \$2.2 million in purchased services is due to purchased contracted services.

Non-Operating Income reflects a favorable YTD variance of \$1.5 million in March. This is due to a favorable investment income variance. Investment income reflects a 4.69% investment rate-of-return through March compared to budget of 4.25%.

Ratios & Margins:

All required bond covenant ratios were achieved in March 2007.



Balanced Scorecard Financial Indicators March 31, 2007

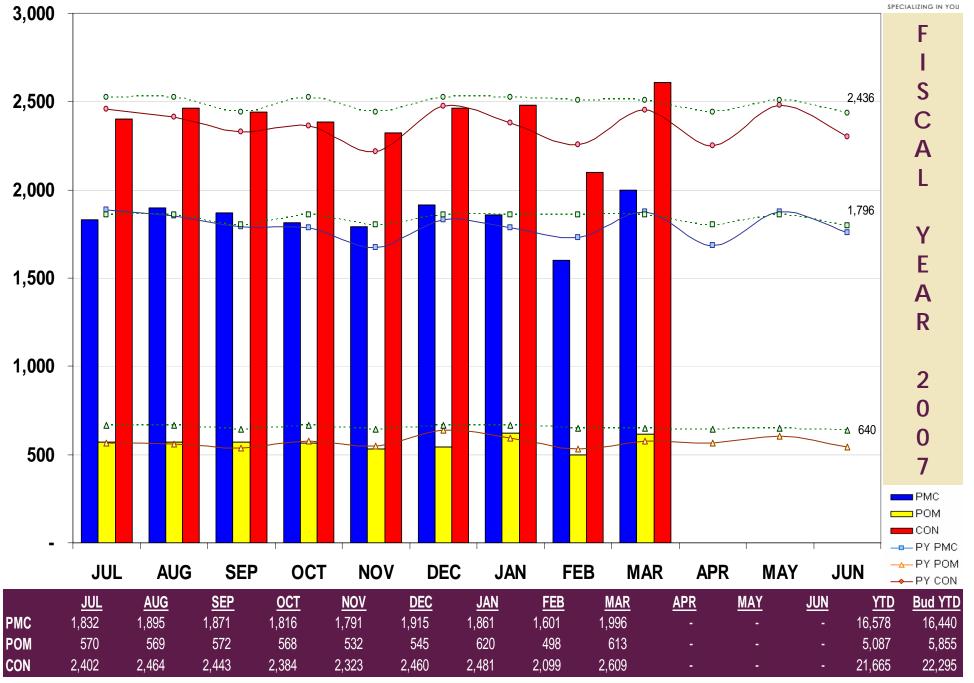
De	cember	January	February	Ма	rch					YTD 2007			
	Actual	Actual	Actual	Actual	Budget / PY	Variance	% Actual to Budget		Actual	Budget	Variance	% Actual to Budget	Prior Year Actual
								PPH Indicators:					
•	10.0%	11.0%	6.8%	9.7%		-0.3%	97.0%	OEBITDA Margin w/Prop Tax	9.0%	9.8%	-0.8%	91.8%	8.2%
\$ \$	2,576.57 1.556.33	\$ 2,309.02 \$ 1.359.76	· /	\$ 2,612.71 \$ 1.528.84	¥ =, = .	\$ (131.46)	105.3%	Expenses/Wtd Day	2,540.74	\$ 2,492.25	\$ (48.49) \$ (21.21)	101.9%	2,400.84
Ф	6.24	\$ 1,359.76 5.29	\$ 1,523.73 6.07	1,528.84 6.09	. ,	\$ (51.86) 0.03	103.5% 99.5%	SWB/Wtd Day Prod FTE's/Adj Occupied Bed	1,502.41 6.04	\$ 1,481.20 6.12	\$ (21.21) 0.08	101.4% 98.7%	1,400.48 6.05
	12,813	14,443	12,191	13,343		(196.00)		Weighted Patient Days	115,516	117,838	(2,322)	101.7%	113,552
							-	PPH North Indicators:					
	14.3%	8.8%	7.0%	9.1%	9.8%	-0.7%	92.9%	OEBITDA Margin w/Prop Tax	9.1%	9.6%	-0.5%	94.8%	8.6%
\$	2,441.50	\$ 2,189.49	\$ 2,521.01	\$ 2,479.67	\$ 2,362.17	\$ (117.50)	105.0%	Expenses/Wtd Day	2,420.47	\$ 2,371.27	\$ (49.20)	102.1%	2,297.93
\$	1,254.46	\$ 1,152.07	* / -	\$ 1,250.99	. ,	\$ (26.42)	102.2%	SWB/Wtd Day	1,247.71	\$ 1,226.71	\$ (21.00)	101.7%	1,178.35
	5.23	4.47	5.06	5.07		0.01	99.8%	Prod FTE's/Adj Occupied Bed	5.09	5.09	-	100.0%	5.11
	8,911	10,130	8,473	9,345	9,354	(9.00)	99.9%	Weighted Patient Days	80,153	81,343	(1,190)	100.4%	79,843
							-	PPH South Indicators:					
\$	-1.7% 2,440.73	11.7% \$ 2,260.27	2.4% \$ 2,475.70	12.2% \$ 2,516.33		5.3% \$ (105.18)	176.8% 104.4%	OEBITDA Margin w/Prop Tax Expenses/Wtd Day	6.8% 2,428.48	6.8% \$ 2,424.75	0.0% \$ (3.73)	100.0% 100.2%	5.0% 2,363.69
φ \$	1.263.74	\$ 1.209.89		\$ 1.300.24		\$ (103.10) \$ (19.54)	101.5%	SWB/Wtd Day	1.257.01	1 1	\$ 28.25	97.8%	1.232.12
Ψ	5.54	4.95	ψ 1,20 1 .34 5.36	ψ 1,300.2 4 5.57	* ,	ψ (13.3 4) 0.01	99.8%	Prod FTE's/Adj Occupied Bed	5.41	5.58	0.17	97.0%	5.63
	3,700	4,004	3,494	3,702	4,003	(301.00)	92.5%	Weighted Patient Days	33,048	33,739	(691)	103.0%	32,093
	•	•	•	•		, ,		,	•	•	` ,		

Weighted Patient Days is compared with Prior Year Actual

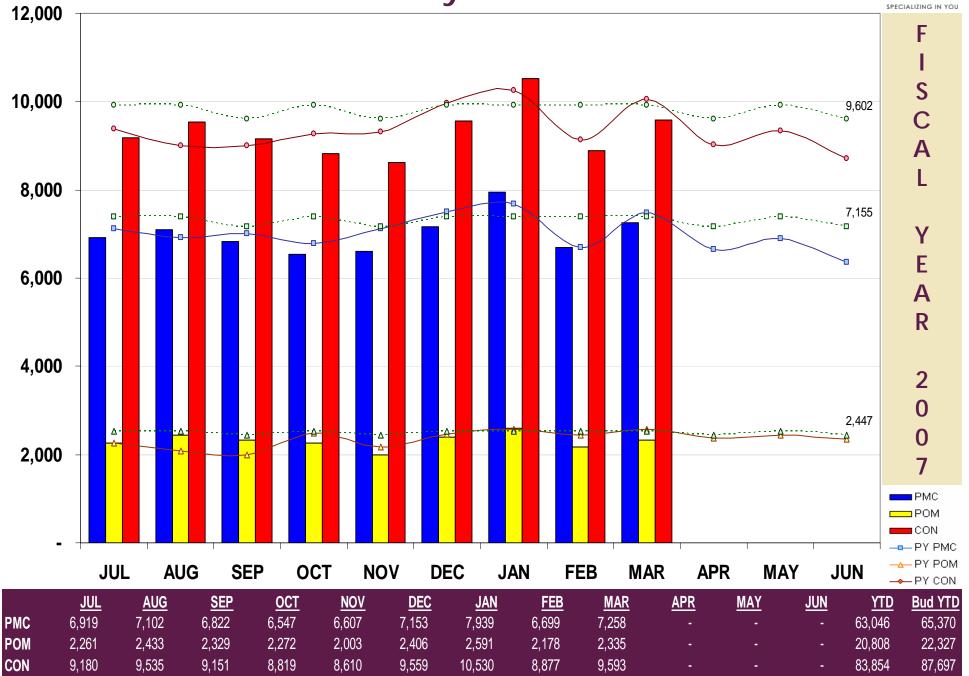


Admissions - Acute

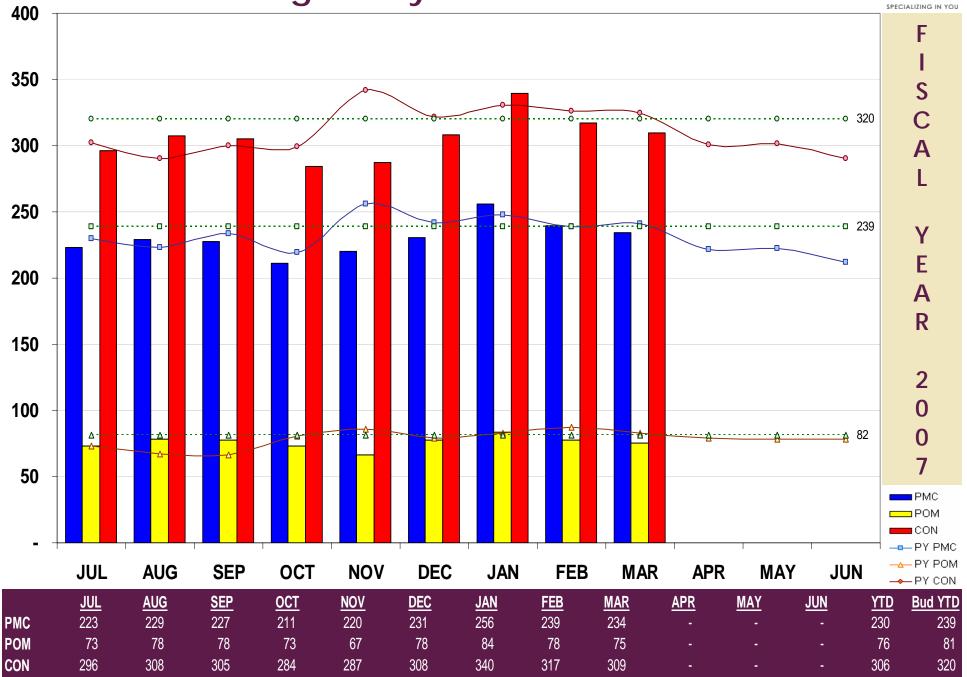




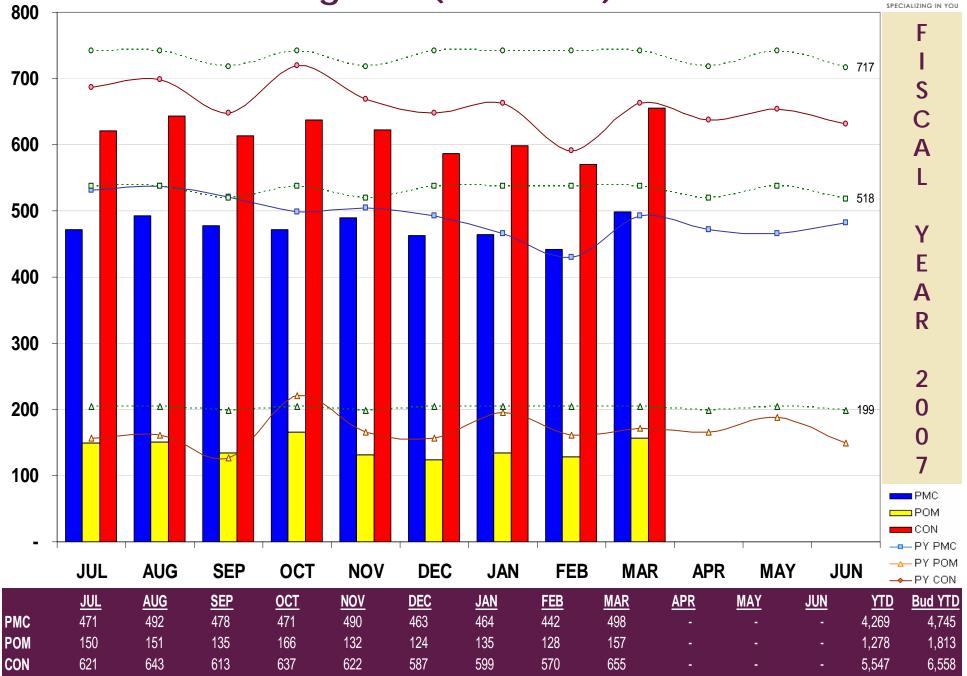




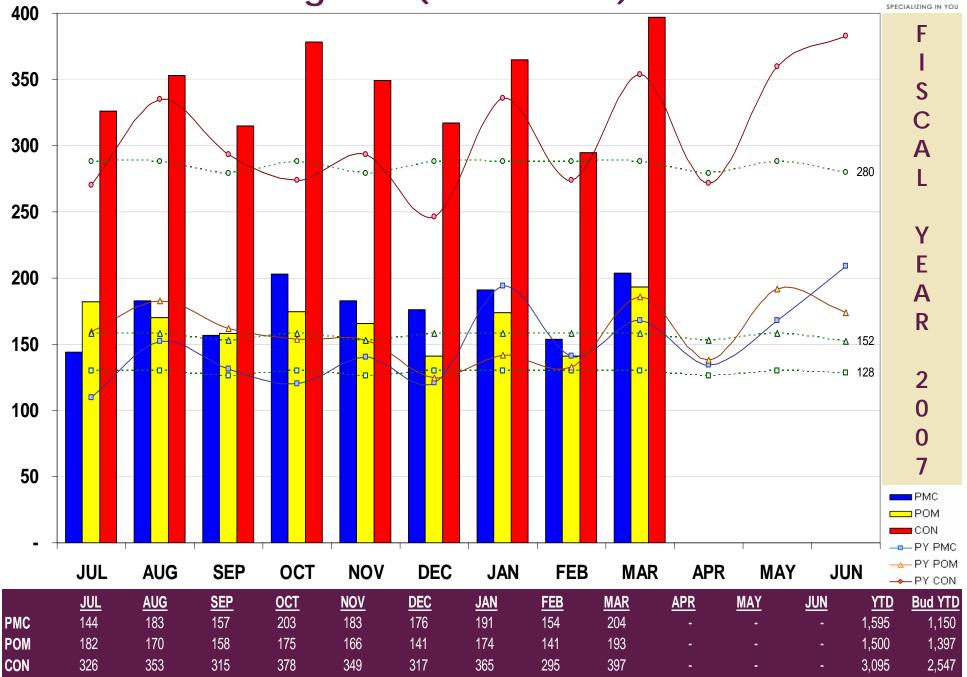
Average Daily Census - Acute

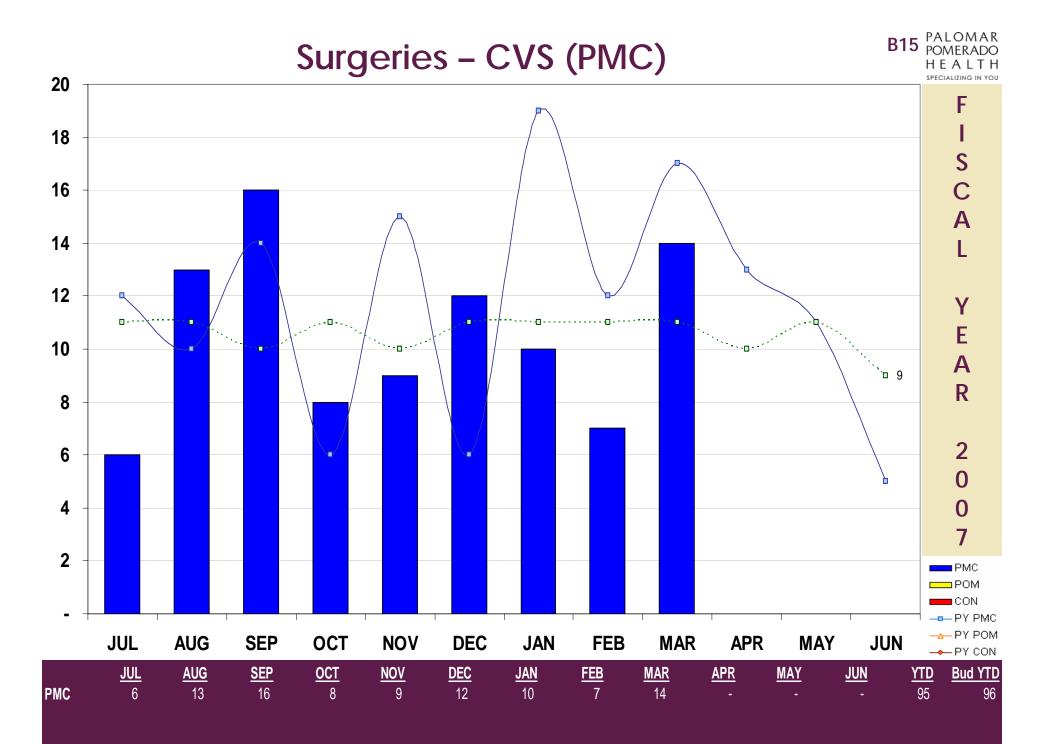


Surgeries (In-Patient)

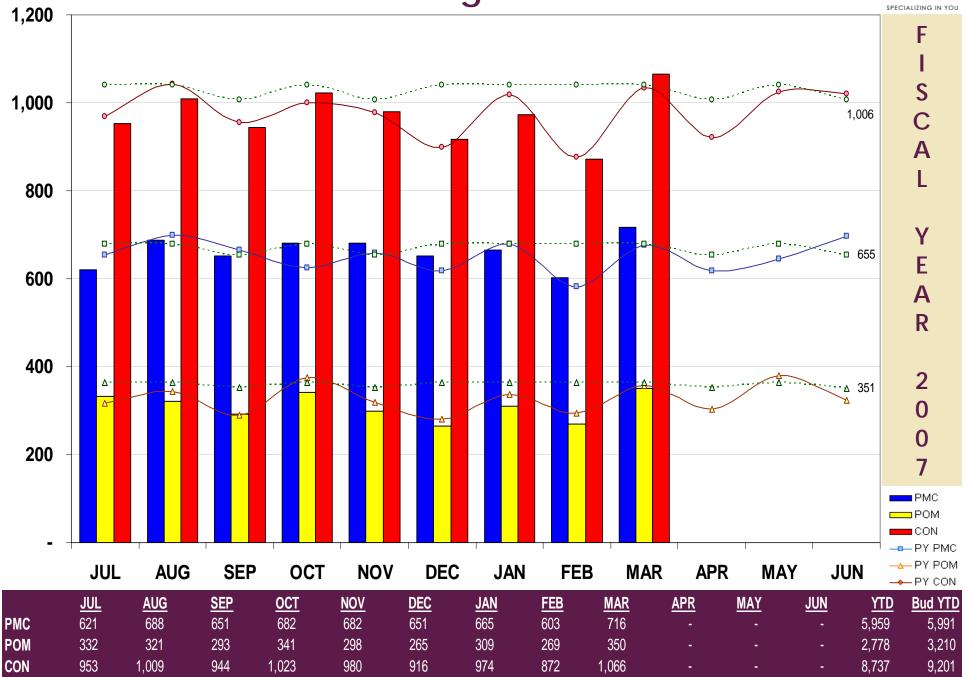


Surgeries (Out-Patient)

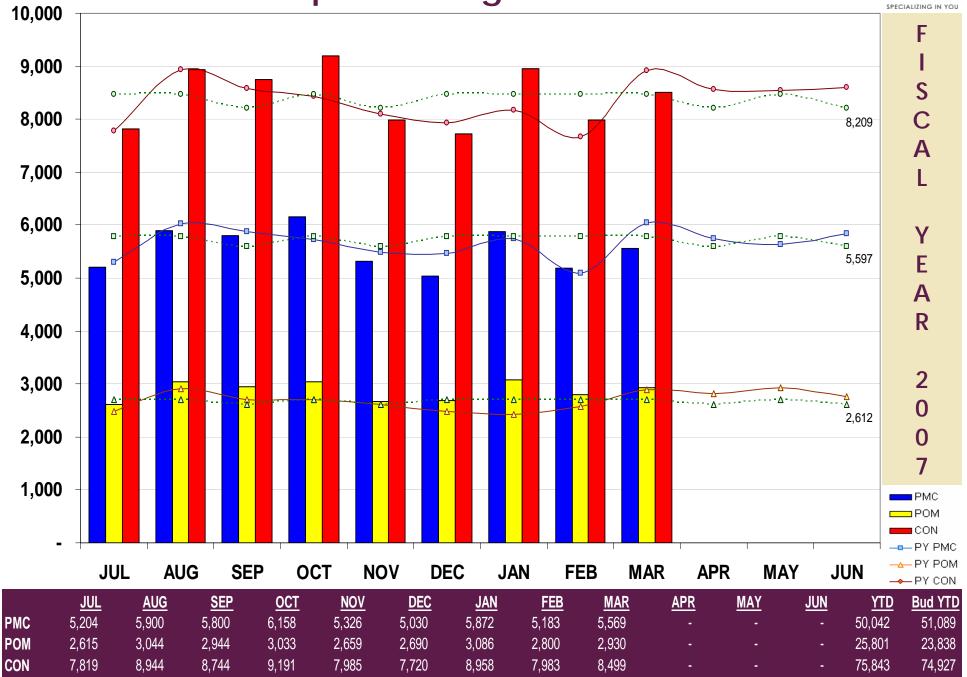




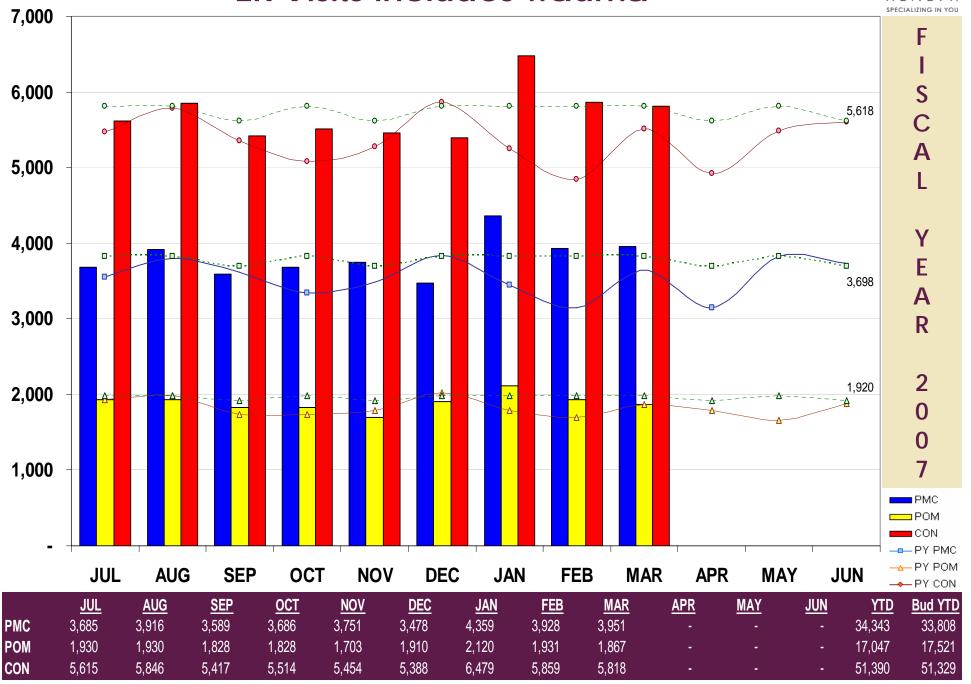
Total Surgeries



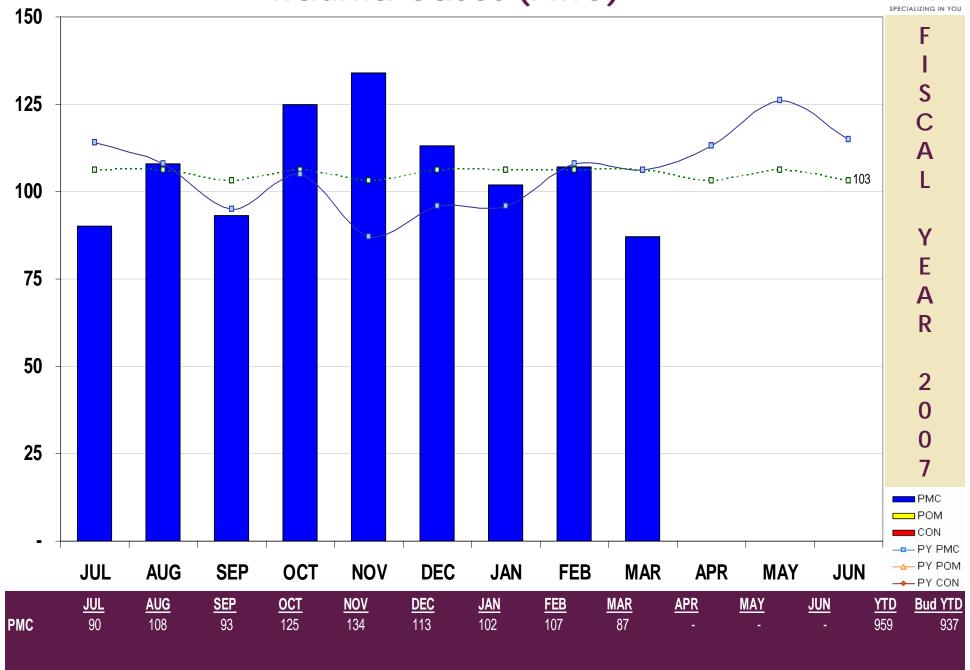
Outpatient Registration



ER Visits includes Trauma

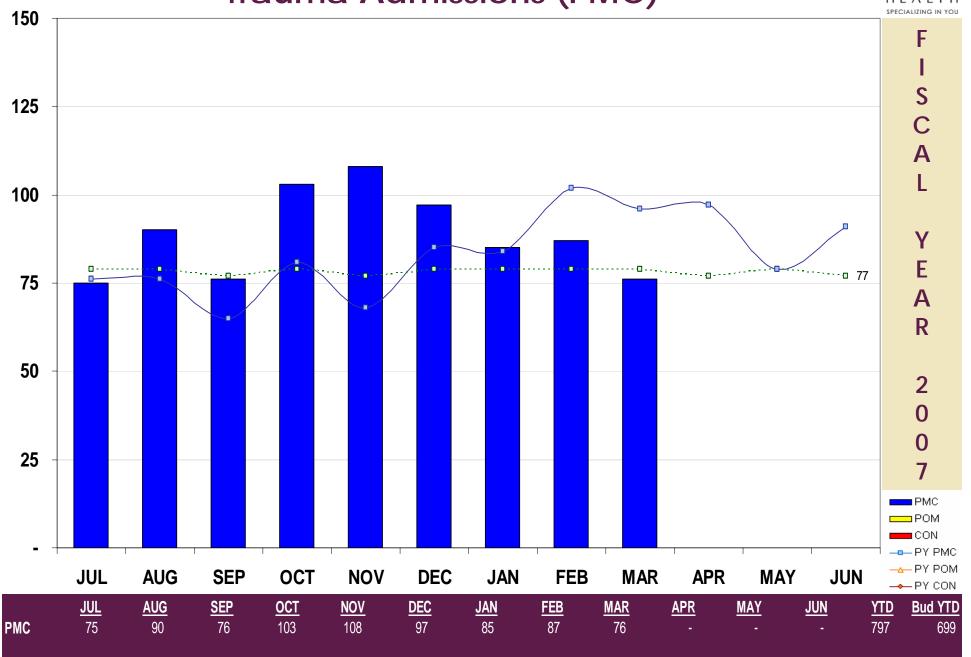




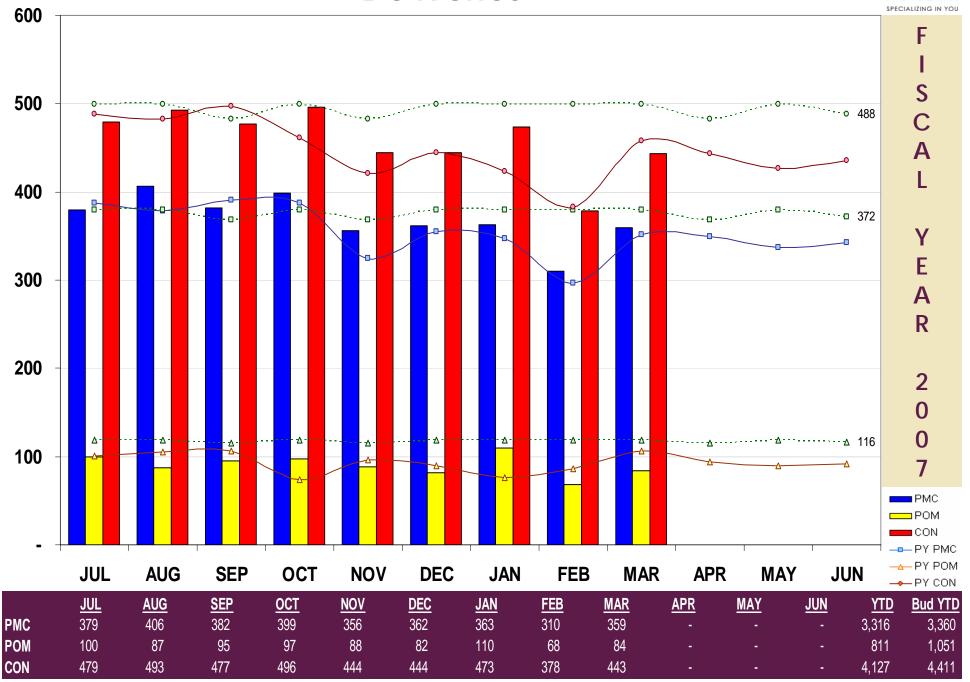


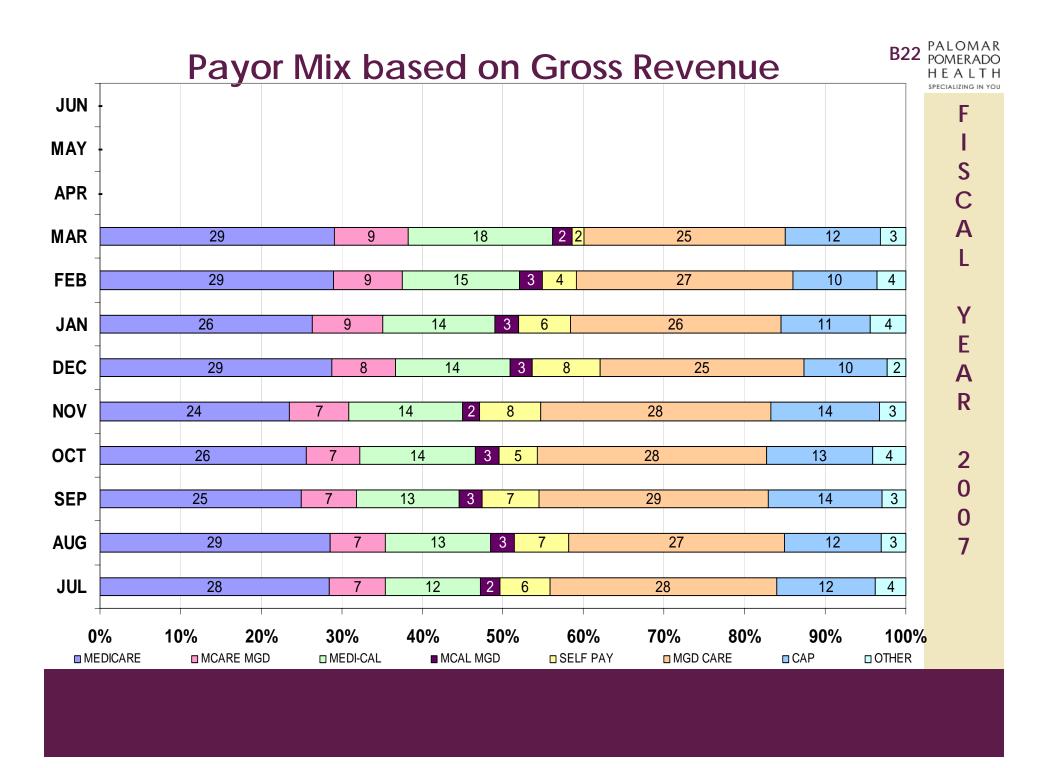




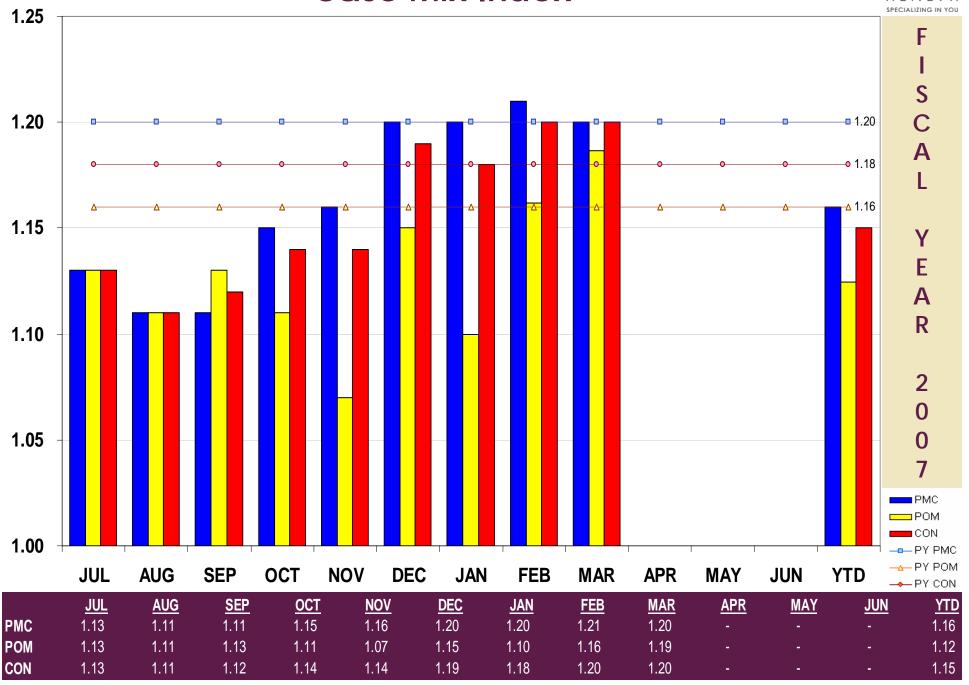


Deliveries

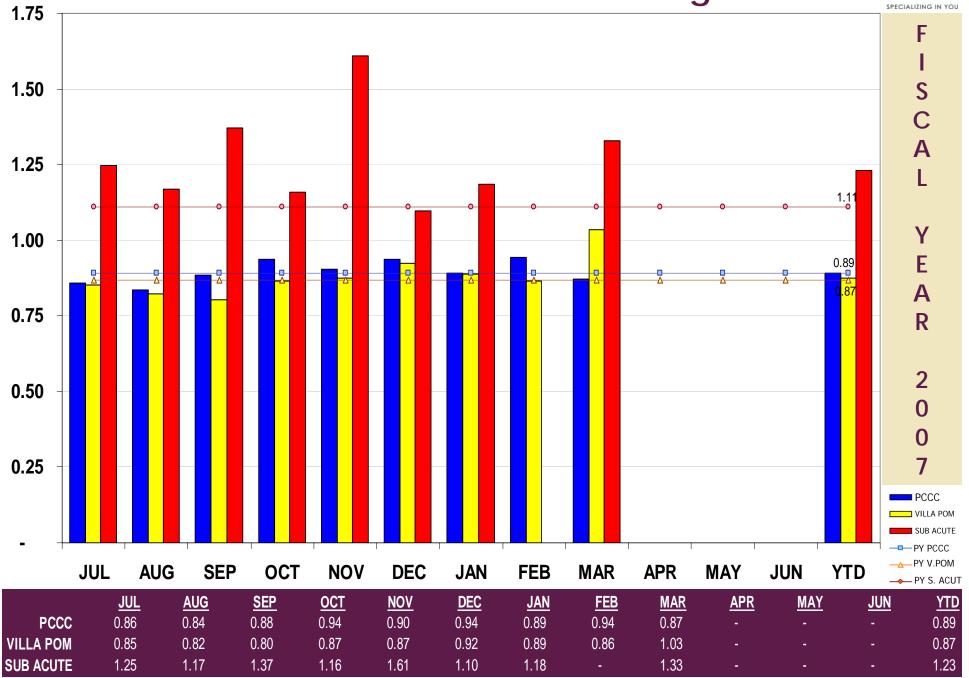


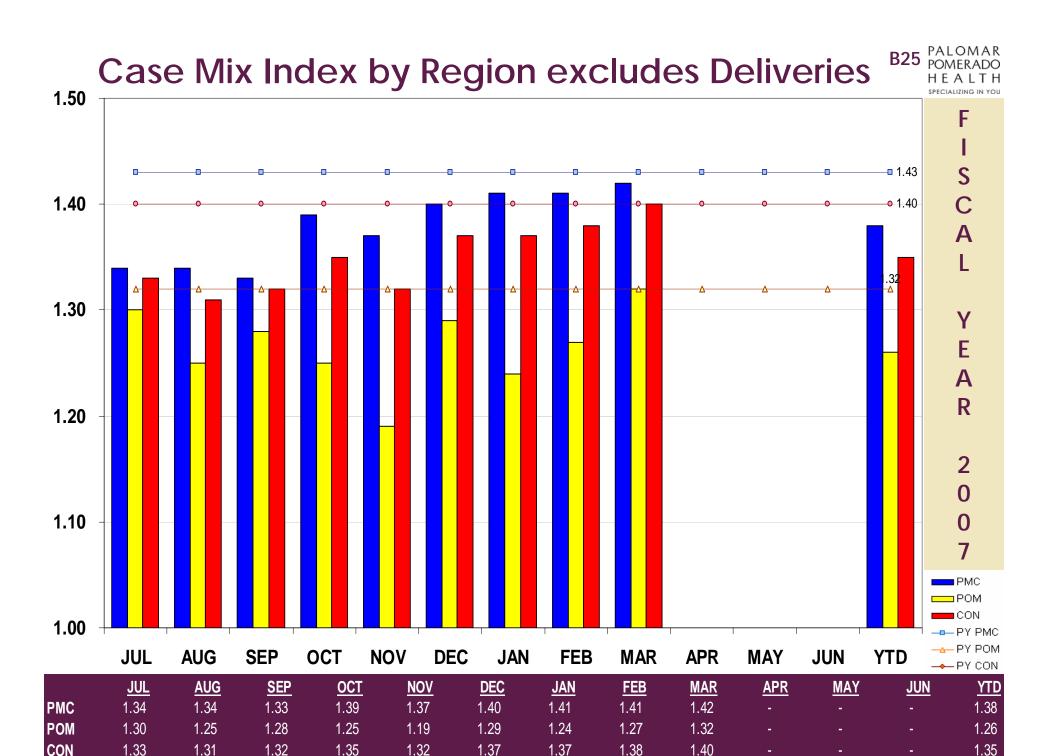


Case Mix Index



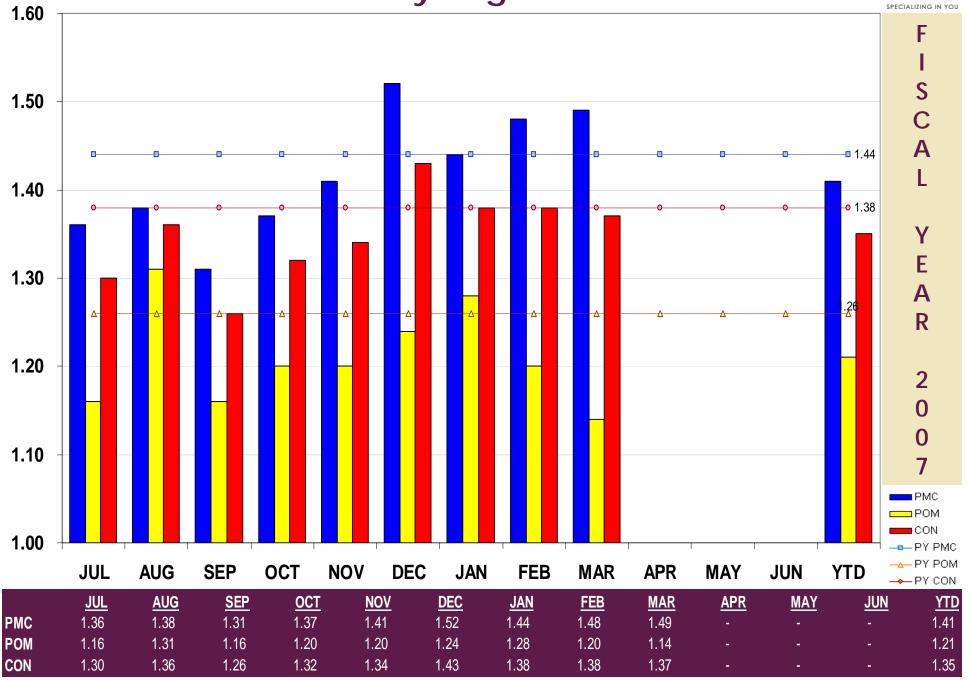












Summary of Key Indicators and Results FYTD March 2007

	ACTUAL	BUDGET	VARIANCE	FY 2006
ADMISSIONS - Acute:				
Palomar Medical Center	16,578	16,440	138	16,205
Pomerado Hospital	5,087	5,855	(768)	5,130
Total:	21,665	22,295	(630)	21,335
ADMISSIONS - SNF:				
Palomar Medical Center	447	581	(134)	466
Pomerado Hospital	415	470	(55)	453
Total:	862	1,051	(189)	919
PATIENT DAYS - Acute:				
Palomar Medical Center	63,046	65,370	(2,324)	64,333
Pomerado Hospital	20,808	22,327	(1,519)	21,046
Total:	83,854	87,697	(3,843)	85,379
PATIENT DAYS- SNF:				
Palomar Medical Center	23,935	24,279	(344)	22,887
Pomerado Hospital	33,822	33,976	(154)	33,989
Total:	57,757	58,255	(498)	56,876



Summary of Key Indicators and Results FYTD March 2007 (cont'd)

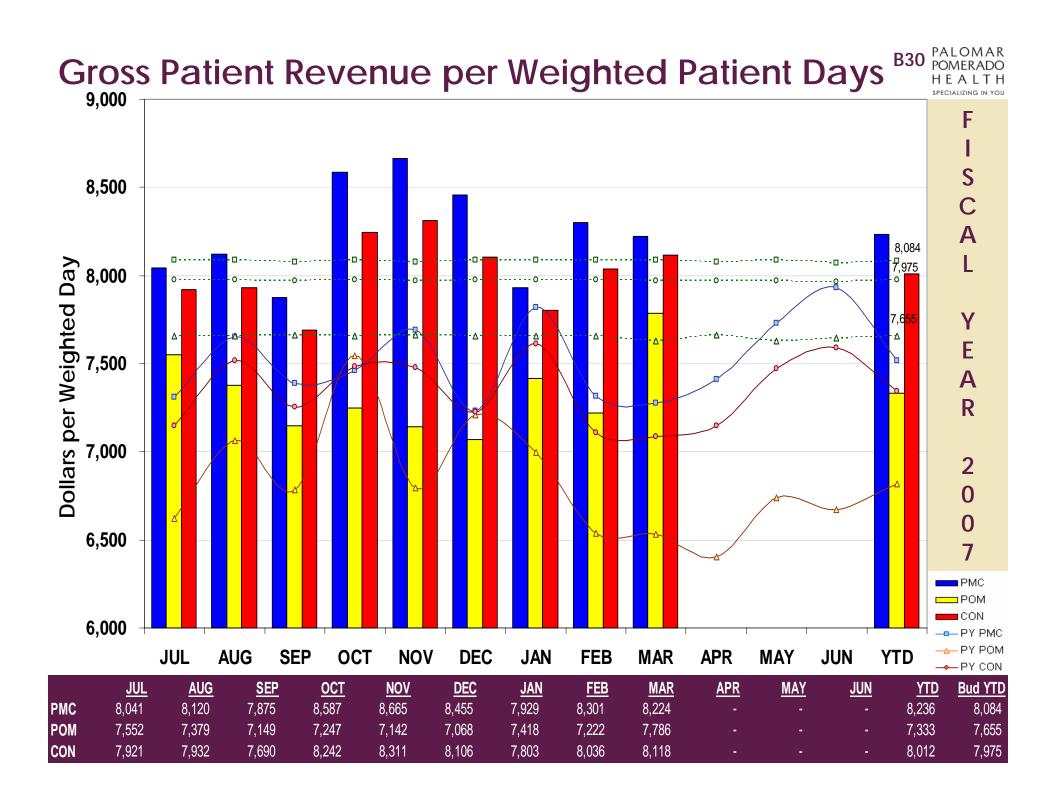
	ACTUAL	BUDGET	VARIANCE	FY 2006
WEIGHTED PATIENT DAYS:				
Palomar Medical Center	80,153	81,343	(1,190)	79,843
Pomerado Hospital	33,048	33,976	(928)	33,989
Other Activities	2,315	2,519	(204)	(280)
Total:	115,516	117,838	(2,322)	113,552
AVERAGE LENGTH OF STAY	'- Acute:			
Palomar Medical Center	3.76	4.02	(0.26)	4.01
Pomerado Hospital	4.06	3.96	0.10	4.07
Total:	3.83	4.00	(0.17)	4.02
AVERAGE LENGTH OF STAY	' - SNF:			
Palomar Medical Center	55.02	40.53	14.49	47.98
Pomerado Hospital	80.53	73.70	6.83	77.25
Total:	67.55	54.96	12.59	62.02

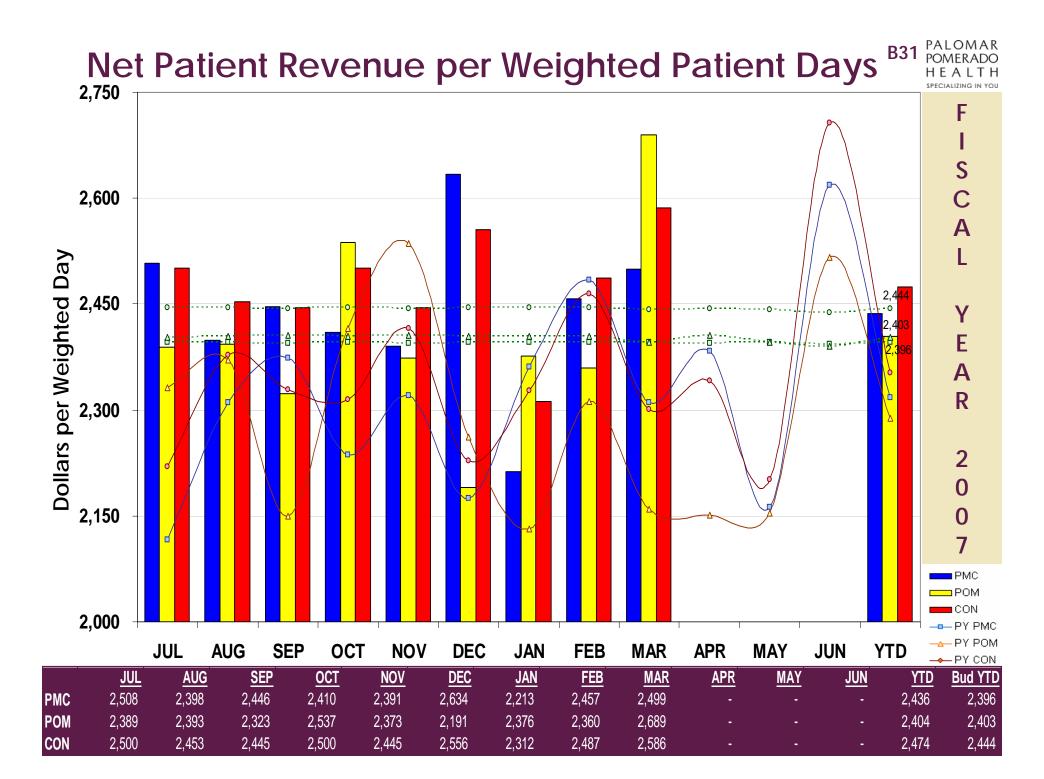


Summary of Key Indicators and Results FYTD March 2007 (cont'd)

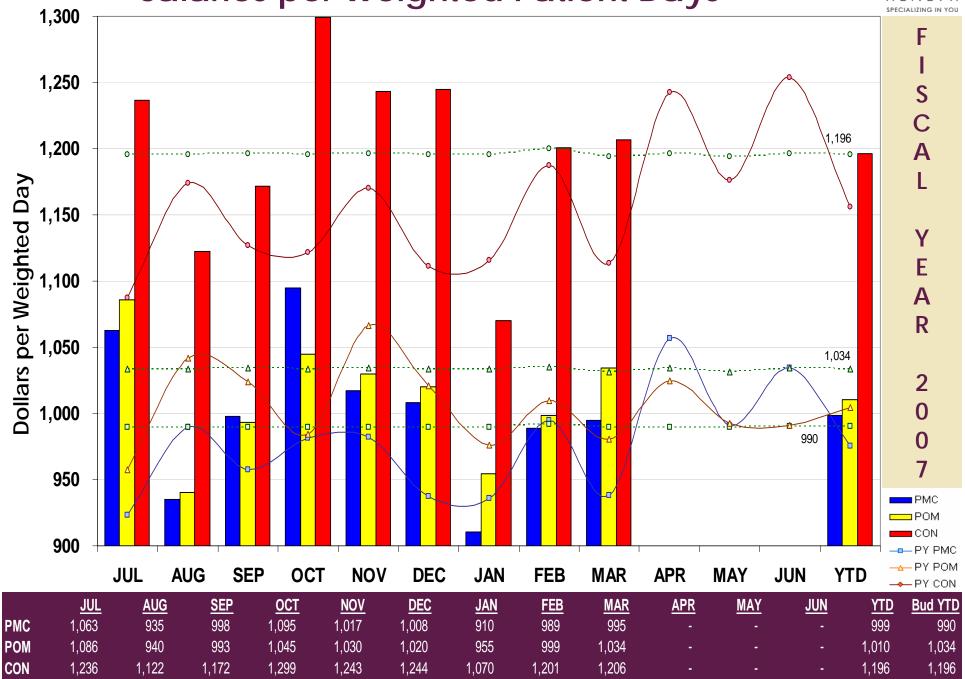
	ACTUAL	BUDGET	VARIANCE	FY 2006				
EMERGENCY ROOM VISITS & TRAUMA CASES:								
Palomar Medical Center	34,343	33,808	535	31,863				
Pomerado Hospital	17,047	17,521	(474)	16,568				
Total:	51,390	51,329	61	48,431				
EMERGENCY & TRAUMA AD	MISSIONS:							
Palomar Medical Center	8,263	8,518	(255)	8,337				
Pomerado Hospital	2,956	3,067	(111)	2,876				
Total:	11,219	11,585	(366)	11,213				
SURGERIES:								
Palomar Medical Center	5,959	5,991	(32)	5,860				
Pomerado Hospital	2,778	3,210	(432)	2,912				
Total:	8,737	9,201	(464)	8,772				
BIRTHS:								
Palomar Medical Center	3,316	3,360	(44)	3,219				
Pomerado Hospital	811	1,051	(240)	839				
Total:	4,127	4,411	(284)	4,058				

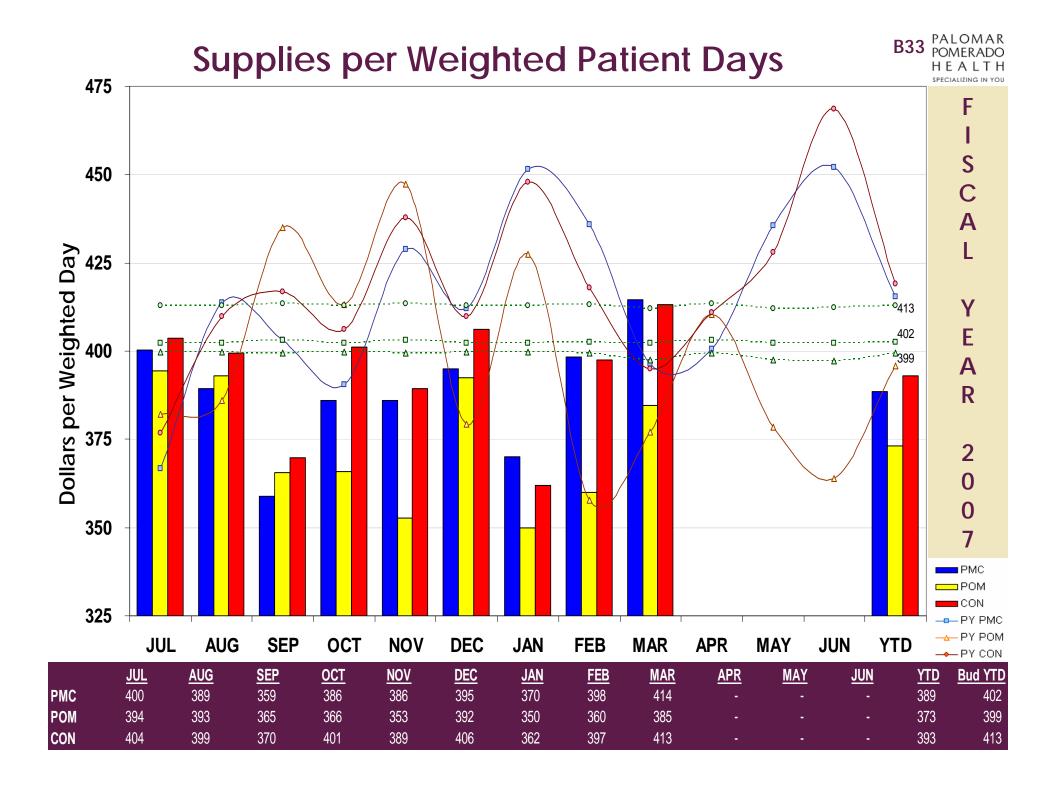






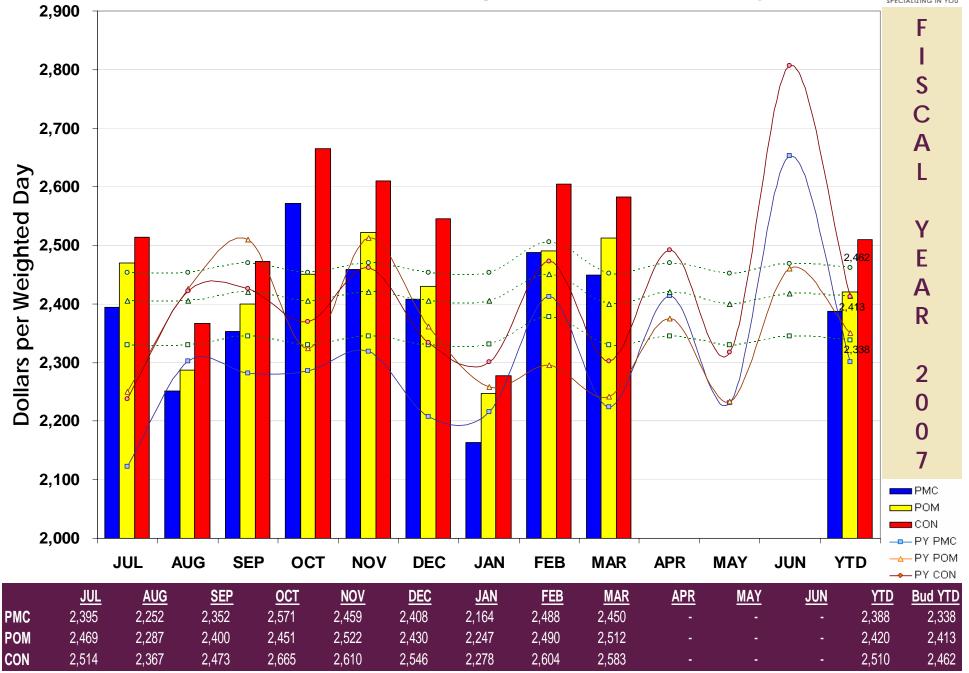
Salaries per Weighted Patient Days





Total Expenses per Weighted Patient Days





Net Operating Income per Weighted Patient Days 835 300 200 100 Dollars per Weighted Day o 59 E (100)R (200)0 (300)POM (400)JUL **AUG SEP OCT** NOV **DEC JAN FEB MAR APR MAY JUN YTD** → PY CON **APR** <u>JUL</u> **AUG SEP** OCT NOV **DEC JAN** <u>FEB</u> MAR MAY JUN **YTD Bud YTD PMC** 137 186 120 (133)(39)255 73 78 90 POM 105 (48)140 (132)(211)155 (110)15 (52)CON 56 164 45 (98)(100)71 95 (47)31 59

Key Variance Explanations March 2007

	<u>Actual</u>	Budget	<u>Variance</u>
Weighted Patient Days	13,343	13,333	10
Gross Patient Revenue: Volume Variance	108,311,925	106,260,557	2,051,368 79,697
Contractuals: Due to higher than budgeted revenue	74,457,060	73,758,952	(698,108)
Net Capitation:	650,177	63,892	586,285
Other Operating Revenue: PPH Foundation PPNC Health Development	870,451	1,007,597	(137,146) (82,861) (65,316)



Key Variance Explanations March 2007 (cont'd)

	<u>Actual</u>	Budget	<u>Variance</u>
Salaries & Wages: Volume variance Market & performance one-time adjustments Productivity	15,239,743	15,241,258	1,515 12,946 (157,094) 142,633
Benefits: Pension Health and Dental FICA Other benefits Worker's Compensation	4,302,222	3,772,448	(529,774) (145,111) (129,246) (103,602) (98,060) (39,989)
Contract Labor: Ultrasound Patient Accounting	857,321	678,828	(178,493) (83,865) (55,922)
Professional Fees: Legal Fees IT Consulting Rehabcare Therapist fees Administration	2,197,869	1,815,681	(382,188) (144,716) (101,008) (78,435) (70,634)



Key Variance Explanations March 2007 (cont'd)

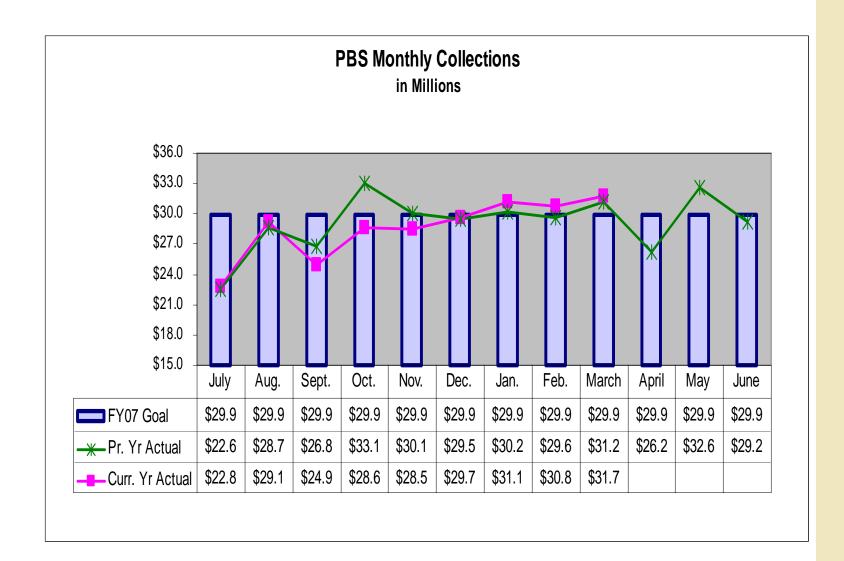
	<u>Actual</u>	Budget	<u>Variance</u>
Supplies: Volume variance Cath Lab Implants Food Services Patient Supplies	5,511,182	5,495,300	(15,882) (11,983) (164,845) (117,098) (40,071) (29,329)
Purchased Services: PBS Repairs & maintenance Gateway/Parkway contracted services IT purchased services Food services Triage	2,666,875	2,164,495	(502,380) (212,204) (148,758) (47,424) (43,931) (24,185) (21,870)
Depreciation: Additional CIP's closed Escondido Surgery Center	1,647,658	1,573,192	(74,466) (46,205) (28,261)
Other Direct Expenses: Travel	2,045,397	1,949,209	(96,188) (60,000)
Net Income From Operations	\$907,226	\$882,683	\$24,543



Key Variance Highlights March 2007 YTD

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Benefits: Pension FICA and Other Benefits Worker's Compensation Health and Dental	35,340,455	33,625,156	(1,715,299) (708,057) (464,413) (303,303) (229,851)
Professional Fees: Legal Fees Rehabcare Therapist fees Pomerado ED calls	18,143,284	16,302,739	(1,840,545) (1,006,604) (502,942) (407,250)
Purchased Services: Collection fees Gateway/Parkway contracted services Biomed	21,313,934	19,131,337	(2,182,597) (1,340,651) (666,671) (200,555)
Depreciation: Additional depreciation on closed CIP's Escondido Surgery Center	14,829,315	14,128,080	(701,235) (391,542) (309,693)







Palomar Pomerado Health Consolidated Balance Sheet As of March 31, 2007

	Current Month	Prior Month	Prior Fiscal Year End		Current Month	Prior Month	Prior Fiscal Year End
	WOILLI	monui	rear Life		WOILLI	WIOIIII	Teal Lit
Assets				Liabilities			
Current Assets							
Cash on Hand	\$4,427,667	\$7,752,435	\$2,001,279	Current Liabilities			
Cash Marketable Securities	110,199,171	102,634,804	110,035,151	Accounts Payable	\$23,269,505	\$19,365,859	\$23,154,953
Total Cash & Cash Equivalents	114,626,838	110,387,239	112,036,430	Accrued Payroll	17,048,936	16,748,358	13,504,395
				Accrued PTO	11,973,055	11,757,409	11,133,368
Patient Accounts Receivable	184,285,857	175,465,403	149,045,009	Accrued Interest Payable	2,213,152	1,796,078	2,265,274
Allow ance on Accounts	-93,623,528	-86,072,433	-78,078,378	Current Portion of Bonds	13,220,000	13,220,000	12,745,000
Net Accounts Receivable	90,662,329	89,392,970	70,966,631	Est Third Party Settlements	-662,263	-480,491	-995,051
				Other Current Liabilities	15,619,546	16,747,857	9,482,924
Inventories	7,016,699	6,992,599	6,937,645	Total Current Liabilities	82,681,931	79,155,070	71,290,863
Prepaid Expenses	1,954,329	2,098,236	2,293,992				
Other	8,484,102	8,914,794	3,868,903	Long Term Liabilities			
Total Current Assets	222,744,297	217,785,838	196,103,601	Bonds & Contracts Payable	297,173,804	297,178,020	151,347,395
Non-Current Assets				General Fund Balance			
Restricted Assets	200,267,666	200,780,836	66,734,609	Unrestricted	298,572,728	287,122,393	255,156,342
Restricted by Donor	294,738	293,948	288,265	Restricted for Other Purpose	294,738	293,948	288,265
Board Designated	-11,886,962	-3,319,513	9,267,526	Board Designated	-11,886,962	-3,319,513	9,267,526
Total Restricted Assets	188,675,442	197,755,271	76,290,400	Total Fund Balance	286,980,504	284,096,828	264,712,133
Property Plant & Equipment	337,529,441	337,118,824	343,335,572	Total Liabilities / Fund Balance	\$666,836,120	\$660,429,721	\$487,350,392
Accumulated Depreciation	-223,942,913	-222,348,892	-220,455,460	•			<u> </u>
Construction in Process	132,647,580	121,133,335	85,858,842				
Net Property Plant & Equipment	246,234,108	235,903,267	208,738,954				
Investment in Related Companies	1,597,032	1,535,190	268,203				
Deferred Financing Costs	4,980,604	4,948,997	3,354,469				
Other Non-Current Assets	2,604,637	2,501,158	2,594,765				
Total Non-Current Assets	444,091,823	442,643,883	291,246,791				
Total Assets	\$666,836,120	\$660,429,721	\$487,350,392				



PALOMAR POMERADO HEALTH CONSOLIDATED Year-to-Date as of March FY 2007

				Variand	ce		\$/Wtg Pt Day	
	Actual	Budget	Variance	Volume	Rate/Eff	Actual	Budget	Variance
Statistics:								
Admissions - Acute	21,665	22,295	(630)					
Admissions - SNF	862	1,051	(189)					
Patient Days - Acute	83,854	87,697	(3,843)					
Patient Days - SNF	57,757	58,255	(498)					
ALOS - Acute	3.83	4.00	(0.17)					
ALOS - SNF	67.55	54.96	12.59					
Weighted Pt Days	115,516	117,838	(2,322)					
Revenue:								
Gross Revenue	\$ 925,476,135	\$ 939,764,342 \$	(14,288,207) U	\$ (18,518,074) \$	4,229,867	\$ 8,011.67	\$ 7,975.05	\$ 36.62
Deductions from Rev	(639,701,117)	(651,752,642)	12,051,525 F	12,842,798	(791,273)	(5,537.77)	(5,530.92)	(6.85)
Net Patient Revenue	285,775,018	288,011,700	(2,236,682) U	(5,675,276)	3,438,594	2,473.90	2,444.13	29.77
Other Oper Revenue	7,820,767	9,068,373	(1,247,606) U	(178,692)	(1,068,914)	67.70	76.96	(9.25)
Total Net Revenue	293,595,785	297,080,073	(3,484,288) U	(5,853,968)	2,369,680	2,541.60	2,521.09	20.51
Expenses:								
Salaries, Wages & Contr Labor	138,212,385	140,917,021	2,704,636 F	2,776,773	(72,137)	1,196.48	1,195.85	(0.62)
Benefits	35,340,455	33,625,156	(1,715,299) U	662,584	(2,377,883)	305.94	285.35	(20.58)
Supplies	45,411,834	48,655,440	3,243,606 F	958,756	2,284,850	393.12	412.90	19.78
Prof Fees & Purch Svc	39,457,218	35,434,076	(4,023,142) U	698,229	(4,721,371)	341.57	300.70	(40.87)
Depreciation	14,829,315	14,128,080	(701,235) U	278,394	(979,629)	128.37	119.89	(8.48)
Other	16,728,376	17,393,439	665,063 F	342,738	322,325	144.81	147.60	2.79
Total Expenses	289,979,583	290,153,212	173,629 F	5,717,474	(5,543,845)	2,510.30	2,462.31	(47.99)
Net Inc Before Non-Oper Income	3,616,202	6,926,861	(3,310,659) U	(136,494)	(3,174,165)	31.30	58.78	(27.48)
Property Tax Revenue	9,487,494	9,487,494		(186,951)	186,951	82.13	80.51	1.62
Non-Operating Income	2,137,213	657,522	1,479,691 F	(12,956)	1,492,647	18.50	5.58	12.92
Net Income (Loss)	\$ 15,240,909	\$ 17,071,877 \$	(1,830,968) U	\$ (336,402) \$	(1,494,566)	\$ 131.94	\$ 144.88	\$ (12.94)
Net Income Margin	4.9%	5.5%	-0.6%					
OEBITDA Margin w/o Prop Tax	5.9%	6.7%	-0.8%					
OEBITDA Margin with Prop Tax	9.0%	9.8%	-0.8%					
F= Favorable variance U= Unfavorable variance								



PALOMAR POMERADO HEALTH CONSOLIDATED Month-to-Date as of March FY 2007

		Month Activity		Variar	nce	\$/Wtg Pt Day			
	Actual	Budget	Variance	Volume	Rate/Eff	Actual	Budget	Variance	
Statistics:									
Admissions - Acute	2,609	2,509	100						
Admissions - SNF	94	119	(25)						
Patient Days - Acute	9,593	9,922	(329)						
Patient Days - SNF	6,486	6,591	(105)						
ALOS - Acute	3.69	4.00	(0.31)						
ALOS - SNF	64.86	54.93	9.93						
Weighted Pt Days	13,343	13,333	10						
Revenue:									
Gross Revenue	\$ 108,311,925	\$ 106,260,557	\$ 2,051,368 F	\$ 79,697	\$ 1,971,671	8,117.51 \$	7,969.74 \$	147.77	
Deductions from Rev	(73,806,883)	(73,695,060)	(111,823) U	(55,273)	(56,550)	(5,531.51)	(5,527.27)	(4.24)	
Net Patient Revenue	34,505,042	32,565,497	1,939,545 F	24,425	1,915,120	2,586.00	2,442.47	143.53	
Other Oper Revenue	870,451	1,007,597	(137,146) U		(137,902)	65.24	75.57	(10.34)	
Total Net Revenue	35,375,493	33,573,094	1,802,399 F	25,180	1,777,219	2,651.24	2,518.05	133.19	
Expenses:									
Salaries, Wages & Contr Labor	16,097,064	15,920,086	(176,978) U	(11,940)	(165,038)	1,206.41	1,194.04	(12.37)	
Benefits	4,302,222	3,772,448	(529,774) U	(2,829)	(526,945)	322.43	282.94	(39.49)	
Supplies	5,511,182	5,495,300	(15,882) U	(4,122)	(11,760)	413.04	412.16	(0.88)	
Prof Fees & Purch Svc	4,864,744	3,980,176	(884,568) U	(2,985)	(881,583)	364.59	298.52	(66.07)	
Depreciation	1,647,658	1,573,192	(74,466) U	(1,180)	(73,286)	123.48	117.99	(5.49)	
Other	2,045,397	1,949,209	(96,188) U	(1,462)	(94,726)	153.29	146.19	(7.10)	
Total Expenses	34,468,267	32,690,411	(1,777,856) U	(24,518)	(1,753,338)	2,583.25	2,451.84	(131.41)	
Net Inc Before Non-Oper Income	907,226	882,683	24,543 F	662	23,881	67.99	66.20	1.79	
Property Tax Revenue	1,054,165	1,054,166	(1) U	791	(792)	79.01	79.06	(0.06)	
Non-Operating Income	150,153	73,058	77,095 F	55	77,040	11.25	5.48	5.77	
Net Income (Loss)	\$ 2,111,544	\$ 2,009,907	\$ 101,637 F	\$ 1,507	\$ 100,130	5 158.25 \$	150.75 \$	7.50	
Net Income Margin	5.7%	5.7%	0.0%						
OEBITDA Margin w/o Prop Tax	6.9%	7.0%	-0.1%						
OEBITDA Margin with Prop Tax	9.7%	10.0%	-0.3%						

F= Favorable variance U= Unfavorable variance



SPECIALIZING IN YOU

PALOMAR POMERADO HEALTH CONSOLIDATED March 2007 YTD vs. March 2006 YTD

			Variar	nce		\$/Wtg Pt Day	
Mar 07 YTD	Mar 06 YTD	Variance	Volume	Rate/Eff	Actual	Budget	Variance
21,665	21,335	330					
862	919	(57)					
83,854	85,379	(1,525)					
57,757	56,876	881					
3.83	4.02	(0.19)					
67.55	62.02	5.53					
115,516	113,552	1,964					
\$ 925,476,135	\$ 831,501,290 \$	93,974,845 F	\$ 14,381,680	79,593,165	\$ 8,011.67	\$ 7,322.65 \$	689.02
(639,701,117)	(566,974,218)	(72,726,899) U	(9,806,409)	(62,920,490)	(5,537.77)	(4,993.08)	(544.69)
285,775,018	264,527,072	21,247,946 F	4,575,271	16,672,675	2,473.90	2,329.57	144.33
7,820,767	6,587,103	1,233,664 F	113,931	1,119,733	67.70	58.01	9.69
293,595,785	271,114,175	22,481,610 F	4,689,202	17,792,408	2,541.60	2,387.58	154.03
138,212,385	128,712,800	(9,499,585) U	(2,226,222)	(7,273,363)	1,196.48	1,133.51	(62.96)
35,340,455		,	,	, , ,	305.94	266.97	(38.97)
45,411,834	46,913,224	1,501,390 F	, ,	2,312,803	393.12	413.14	20.02
39,457,218	34,643,810	(4,813,408) U	(599,201)	(4,214,207)	341.57	305.09	(36.48)
14,829,315	13,226,086	(1,603,229) U	(228,759)	(1,374,470)	128.37	116.48	(11.90)
16,728,376	15,044,854		(260,216)	(1,423,306)	144.81	132.49	(12.32)
289,979,583	268,855,680	(21,123,903) U	(4,650,139)	(16,473,764)	2,510.30	2,367.69	(142.61)
3,616,202	2,258,495	1,357,707 F	39,063	1,318,644	31.30	19.89	11.42
9,487,494	8,174,997	1,312,497 F	141,395	1,171,102	82.13	71.99	10.14
2,137,213	(805,717)	2,942,930 F	(13,936)	2,956,866	18.50	(7.10)	25.60
\$ 15,240,909	\$ 9,627,775 \$	5,613,134 F	\$ 166,522	5,446,612	\$ 131.94	\$ 84.79 \$	47.15
4.9%	3.3%	1.6%					
5.9%	5.4%	0.5%					
9.0%	8.2%	0.8%					
	\$62 83,854 57,757 3.83 67.55 115,516 \$925,476,135 (639,701,117) 285,775,018 7,820,767 293,595,785 138,212,385 35,340,455 45,411,834 39,457,218 14,829,315 16,728,376 289,979,583 3,616,202 9,487,494 2,137,213 \$15,240,909	21,665 21,335 862 919 83,854 85,379 57,757 56,876 3.83 4.02 67.55 62.02 115,516 113,552 \$ 925,476,135 \$ 831,501,290 \$ (639,701,117) (566,974,218) 285,775,018 264,527,072 7,820,767 6,587,103 293,595,785 271,114,175 138,212,385 128,712,800 35,340,455 30,314,906 45,411,834 46,913,224 39,457,218 34,643,810 14,829,315 13,226,086 16,728,376 15,044,854 289,979,583 268,855,680 3,616,202 2,258,495 9,487,494 8,174,997 2,137,213 (805,717) \$ 15,240,909 \$ 9,627,775 \$ 4.9% 3.3% 5.9% 5.4%	21,665	Mar 07 YTD Mar 06 YTD Variance Volume	21,665	Nar 07 YTD	Nar 07 YTD Mar 06 YTD Variance Volume Rate/Eff Actual Budget

F= Favorable variance

U= Unfavorable variance



PALOMAR POMERADO HEALTH CONSOLIDATED MONTHLY TREND

•	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	YTD
Statistics:		-								
Admissions - Acute	2,402	2,464	2,443	2,384	2,323	2,460	2,481	2,099	2,609	21,665
Admissions - SNF	104	99	90	104	87	99	105	80	94	862
Patient Days - Acute	9,180	9,535	9,151	8,819	8,610	9,559	10,530	8,877	9,593	83,854
Patient Days - SNF	6,635	6,517	6,308	6,590	6,278	6,503	6,526	5,914	6,486	57,757
LOS - Acute	3.86	3.82	3.70	3.64	3.74	3.88	4.11	4.07	3.69	3.83
LOS - SNF	72.12	63.27	64.37	69.37	64.72	71.46	66.59	73.01	64.86	67.55
Weighted Pt Days	12,517	13,150	12,568	12,431	12,042	12,813	14,443	12,191	13,343	115,516
Revenue:										
Gross Revenue	\$ 99,141,914	\$ 104,303,733 \$	96,648,451	102,455,908	\$ 100,077,561	\$ 103,866,051	\$ 112,702,867 \$	97,967,724	108,311,925	\$ 925,476,135
Deductions from Rev	(67,846,129)	(72,046,060)	(65,925,304)	(71,374,464)	(70,633,148)	(71,115,954)	(79,305,827)	(67,647,339)	(73,806,883)	(639,701,117)
Net Patient Revenue	31,295,785	32,257,673	30,723,147	31,081,444	29,444,413	32,750,097	33,397,040	30,320,385	34,505,042	285,775,018
Other Oper Revenue	872,741	1,024,339	917,501	836,197	790,479	777,515	875,290	856,254	870,451	7,820,767
Total Net Revenue	32,168,526	33,282,012	31,640,648	31,917,641	30,234,892	33,527,612	34,272,330	31,176,639	35,375,493	293,595,785
Expenses:										
Salaries, Wages & Contr Lal	15,474,327	14,754,829	14,727,754	16,146,815	14,968,840	15,945,604	15,457,289	14,639,864	16,097,064	138,212,385
Benefits	3,710,570	3,719,161	3,639,220	4,022,437	3,833,574	3,995,671	4,181,695	3,935,903	4,302,222	35,340,455
Supplies	5,053,134	5,252,262	4,645,918	4,986,864	4,688,222	5,203,199	5,226,986	4,844,066	5,511,182	45,411,834
Prof Fees & Purch Svc	3,957,885	4,023,887	4,535,289	4,491,200	4,212,258	4,164,990	4,603,211	4,603,755	4,864,744	39,457,218
Depreciation	1,647,188	1,661,866	1,661,093	1,668,606	1,672,974	1,680,349	1,555,220	1,634,362	1,647,658	14,829,315
Other	1,626,284	1,709,799	1,872,046	1,818,374	2,059,500	1,632,347	1,873,169	2,091,461	2,045,397	16,728,376
Total Expenses	31,469,388	31,121,804	31,081,320	33,134,296	31,435,368	32,622,160	32,897,570	31,749,411	34,468,267	289,979,583
Net Inc Before Non-Oper Inc	699,138	2,160,208	559,328	(1,216,655)	(1,200,476)	905,452	1,374,760	(572,772)	907,226	3,616,202
Property Tax Revenue	1,054,166	1,054,166	1,054,166	1,054,166	1,054,166	1,054,166	1,054,166	1,054,166	1,054,165	9,487,494
Non-Operating Income	427,875	505,503	338,114	190,429	298,286	(223,879)	(78,623)	529,360	150,153	2,137,213
Net Income (Loss)	\$ 2,181,179	\$ 3,719,874 \$	1,951,605	27,940	\$ 151,976	\$ 1,735,739	\$ 2,350,303 \$	1,010,754	2,111,544	\$ 15,240,909
Net Income Margin	6.5%	10.0%	6.1%	0.1%	0.5%	4.8%	6.5%	3.2%	5.7%	4.9%
OEBITDA Margin w/o Prop Ta	6.9%	10.3%	6.9%	1.3%	1.4%	7.1%	8.1%	3.4%	6.9%	5.9%
OEBITDA Margin with Prop Ta		13.2%	10.2%	4.4%	4.6%	10.0%	11.0%	6.8%	9.7%	9.0%



Statement of Cash Flows

	March	YTD
CASH FLOWS FROM OPERATING ACTIVITIES:		
Income (Loss from operations)	907,226	3,615,707
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation Expense	1,647,658	14,829,317
Provision for bad debts	2,607,716	25,012,073
Changes in operating assets and liabilities:		
Patient accounts receivable	(3,877,075)	(44,649,422)
Property Tax and other receivables	(746,180)	(5,299,404)
Inventories	(24,100)	(79,054)
Prepaid expenses and Other Non-Current assets	82,065	(941,252)
Accounts payable	3,638,116	(7,355,143)
Accrued comp	516,224	2,294,909
Estimated settlement amounts due third-party payors Other current liabilities	(181,772)	402,834
Net cash provided by operating activities	<u>(74,145)</u> 4,495,733	5,526,530 (6,642,905)
iver cash provided by operating activities	4,495,733	(0,042,905)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net (purchases) sales on investments	1,515,462	(112,549,062)
Interest (Loss) received on investments	587,190	5,740,695
Investment in affiliates	99,618	1,222,599
Net cash used in investing activities	2,202,270	(105,585,768)
CASH FLOWS FROM NON CAPITAL FINANCING		
ACTIVITIES:		
Receipt of G.O. Bond Taxes	501,164	6,789,071
Receipt of District Taxes	585,648	7,907,474
Net cash used in activities	1,086,812	14,696,545
CASH FLOWS FROM CAPITAL AND RELATED		
FINANCING ACTIVITIES:		
Acquisition of property plant and equipment	(11,109,583)	(48,391,273)
Proceeds from sale of asset	0	11,400
G.O. Bond Interest paid	0	(3,584,201)
Revenue Bond Interest paid	0	(2,068,283)
Proceeds from issuance of debt	0	159,026,893
Payments of LT Debt	0	(12,745,000)
Net cash used in activities	(11,109,583)	92,249,536
NET INCREASE (DECREASE) IN CASH		
AND CASH EQUIVALENTS	(3,324,767)	(5,282,591)
	(=,== :,: =:)	(=,===,==,)
CASH AND CASH EQUIVALENTS - Beginning of period	7,752,434	9,710,258
CASH AND CASH EQUIVALENTS - End of period	4,427,667	4,427,667



BOND COVENANT RATIOS

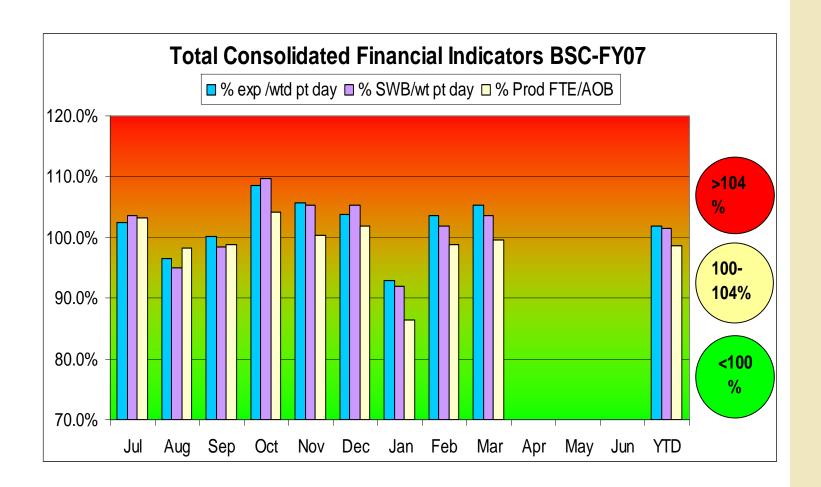
CUSHION RATIO	Jun-05	Jun-06	Mar-07
Cash and Cash Equivalents	109,043,208	112,036,430	114,626,838
Board Designated Reserves	22,388,648	9,267,526	(11,886,962)
Trustee-held Funds	12,026,055	12,170,183	168,073,057
Total	143,457,911	133,474,139	270,812,933
Divided by:			
Max Annual Debt Service	10,697,594	10,697,594	16,972,692
(Bond Year 2008)	.,	-, ,	-,- ,
CUSHION RATIO	13.4	12.5	16.0
REQUIREMENT	1.5	1.5	1.5
	Achieved	Achieved	Achieved
DAYS CASH ON HAND	Jun-05	Jun-06	Mar-07
Cash and Cash Equivalents	109,043,208	112,036,430	114,626,838
Board Designated Reserves	22,388,648	9,267,526	(11,886,962)
Total	131,431,856	121,303,956	102,739,876
Divide Total by Average Adjusted Expenses per Day			
Total Expenses	340,338,156	364,120,335	289,979,583
Less: Depreciation	16,394,985	18,737,467	14,829,315
Adjusted Expenses	323,943,171	345,382,868	275,150,268
Number of days in period	365	365	274
Average Adjusted Expenses per Day	887,516	946,254	1,004,198
DAYS CASH ON HAND	148	128	102
REQUIREMENT	90 Achieved	90 Achieved	90 Achieved
	Acilieveu	Acilieveu	Acilieveu
Net Income Available for Debt Service	Jun-05	Jun-06	Mar-07
Net Income Available for Debt Service Excess of revenue over expenses Cur Mo.	Jun-05 1,490,930	Jun-06 1,315,850	Mar-07 2,111,544
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds)			
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD:	1,490,930 17,052,649	1,315,850 11,558,633	2,111,544 15,240,909
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization	1,490,930 17,052,649 16,394,985	1,315,850 11,558,633 18,737,467	2,111,544 15,240,909 14,829,315
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD:	1,490,930 17,052,649	1,315,850 11,558,633	2,111,544 15,240,909
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service	1,490,930 17,052,649 16,394,985 5,272,031	1,315,850 11,558,633 18,737,467 4,405,929	2,111,544 15,240,909 14,829,315 3,516,378
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029 3,639,772	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds 1999 Insured Refunding Revenue Bonds	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602 0 6,187,195
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029 3,639,772	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds 1999 Insured Refunding Revenue Bonds 2006 Certificates of Participation Aggregate Debt Service	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665 6,020,301 4,356,844	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029 3,639,772 6,950,508 10,590,280	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602 0 6,187,195 6,187,195
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds 1999 Insured Refunding Revenue Bonds 2006 Certificates of Participation Aggregate Debt Service Net Income Available for Debt Service	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665 6,020,301 4,356,844 10,377,145	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029 3,639,772 6,950,508 10,590,280	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602 0 6,187,195 2,499,052 6,187,195
Excess of revenue over expenses Cur Mo. Excess of revenues over expenses YTD (General Funds) ADD: Depreciation and Amortization Interest Expense Net Income Available for Debt Service Aggregate Debt Service 1993 Insured Refunding Revenue Bonds 1999 Insured Refunding Revenue Bonds 2006 Certificates of Participation Aggregate Debt Service	1,490,930 17,052,649 16,394,985 5,272,031 38,719,665 6,020,301 4,356,844	1,315,850 11,558,633 18,737,467 4,405,929 34,702,029 3,639,772 6,950,508 10,590,280	2,111,544 15,240,909 14,829,315 3,516,378 33,586,602 0 6,187,195 6,187,195



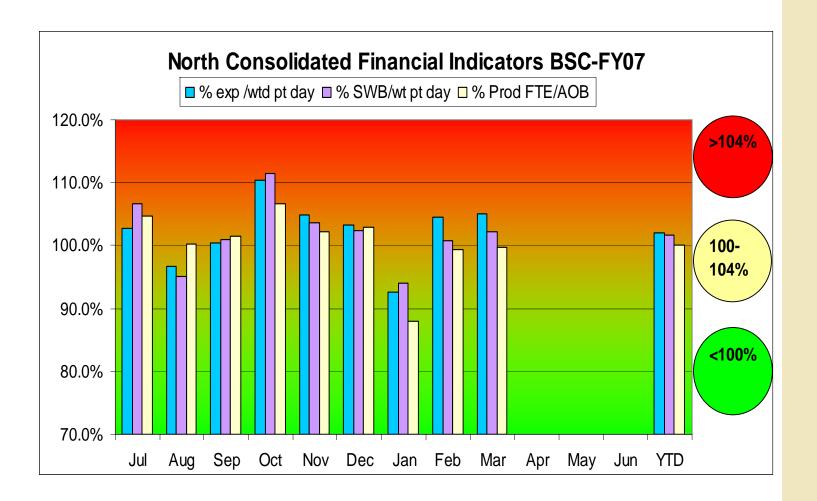
A California Health Care District Investment Fund Balances Quarterly Report

Investment Account:	Interest Payable	Interest Rate	Maturity Date	M	larch 31, 2007	<u>D</u>	ec. 31, 2006	IN/([DE)CREASE
Fidelity-Institutional Portfolio Treasury Fund	Monthly	5.22%	Demand	\$	954,043	\$	942,137	\$	11,906
State Treasurer Local Agency Investment Fund	Quarterly	5.36%	Demand		569,118		561,798		7,320
Salomon Brothers	Various	Various	Various		32,657,945		32,208,974		448,971
Pacific Income Advisors, Inc.	Various	Various	Various		31,437,794		31,035,134		402,660
Morgan Stanley & Co.	Various	Various	Various		32,888,131		30,328,349		2,559,782
TOTAL INVESTMENTS AT CURREN	NT FAIR MARKET VALUE	<u> </u>		\$	98,507,031	\$	95,076,392	\$	3,430,639
ACCRUED INTEREST INCOME RE	CEIVABLE				1,053,960		868,554		185,406
	Bank of America - Cas TOTAL VALUE C	h in Checking/COR A F INVESTMENT POR		\$	595,770 100,156,761	\$	166,522 96,111,468	\$	429,248 4,045,293
INVESTMENTS	SUMMARY OF INVE Palomar Pomerado Palomar Pomerado		<u>IO BY FUND</u>	\$	99,862,023 294,738 100,156,761	\$	95,818,782 292,686 96,111,468	\$	4,043,241 2,052 4,045,293
03/04 \$ 151,512,216 03/03 \$ 139,732,611					,,		, , ,		, ,, , , , ,

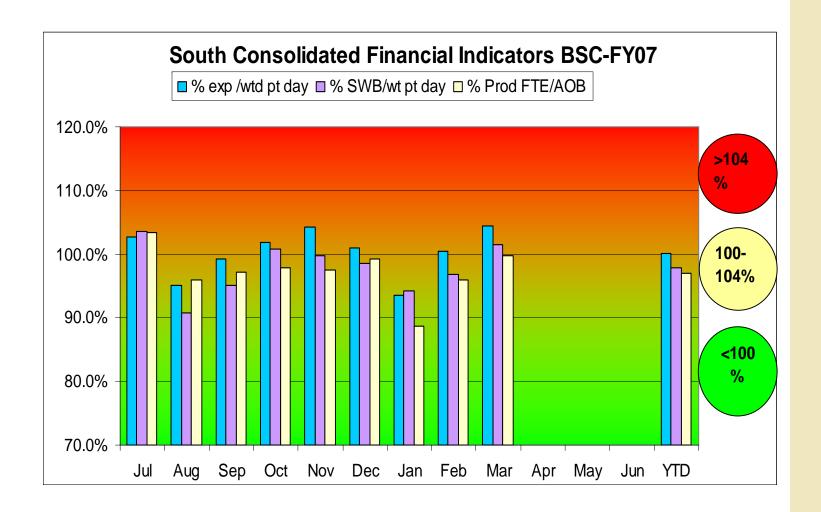




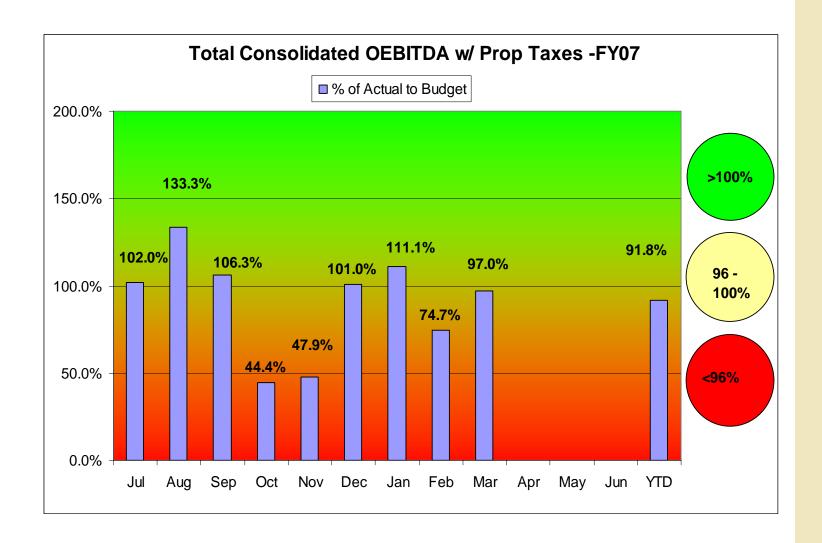




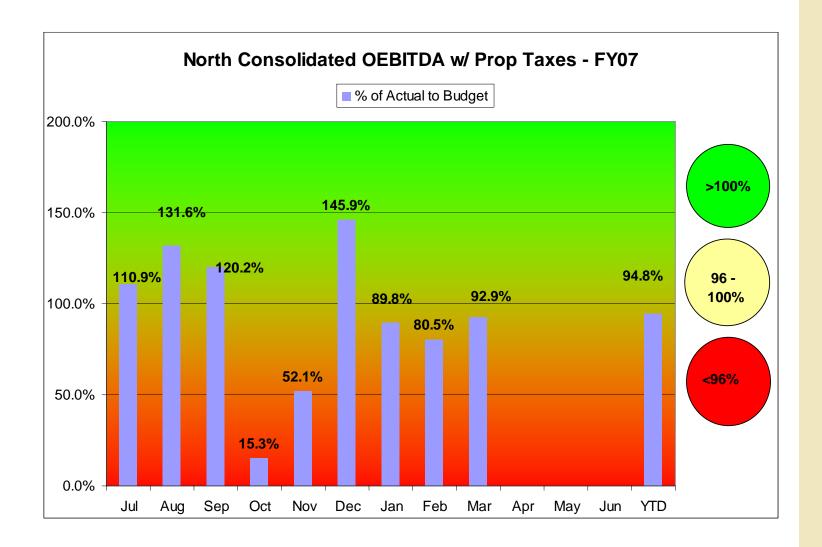




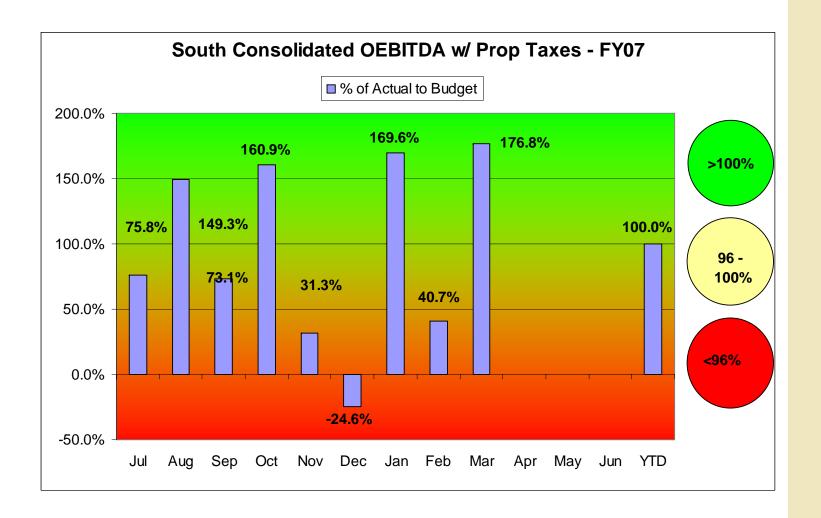














Weekly Flash Report

April 07	Mar 30-Apr 5	Apr 6-12	MTD Total	MTD Budget	% Variance
ADC (Acute)	308	319	314	320	(1.98)
PMC	229	231	230	239	(3.53)
POM	79	88	84	82	2.54
PCCC	86	88	87	89	(1.81)
VP	125	126	125	124	1.04
Patient Days (Acute)	2159	2233	4,392	4,481	(1.98)
PMC	1605	1617	3,222	3,340	(3.53)
POM	554	616	1,170	1,141	2.54
PCCC	602	616	1,218	1,240	(1.81)
VP	875	879	1,754	1,736	1.04
Discharges	516	566	1,082	1,140	(5.09)
PMC	397	415	812	840	(3.33)
POM	119	151	270	300	(10.02)
Number of Surgeries	222	223	445	470	(5.31)
PMC	154	149	303	306	(0.87)
POM	68	74	142	164	(13.56)
Number of Births	96	98	194	225	(13.75)
PMC	72	79	151	171	(11.83)
POM	24	19	43	54	(19.88)



Weekly Flash Report (cont'd)

April 07	Mar 30-Apr 5	Apr 6-12	MTD Total	MTD Budget	% Variance
Outpatient Visits (inc. L	2393	1821	4,214	3,829	10.07
PMC	1588	1172	2,760	2,611	5.73
POM	805	649	1,454	1,218	19.38
ER Visits	1726	1698	3,424	3,215	6.51
PMC	1171	1174	2,345	2,163	8.44
POM	555	524	1,079	1,052	2.53
Trauma Visits	18	21	39	48	(18.86)
IP	17	18	35	36	(2.60)
OP	1	3	4	12	(67.03)
Gross IP Revenue	19,405,312	18,461,010	37,866,322	37,441,064	1.14
Gross OP Revenue	5,173,075	4,978,806	10,151,881	10,569,400	(3.95)
Cash Collection Days cash on hand	7,532,403 100	7,446,783 101	14,979,186 101	14,228,622 80	5.28
Prod Hrs (PP 20) PMC - North POM - South Others		211,212 121,264 53,425 36,523	211,212 121,264 53,425 36,523	215,831 123,203 54,007 38,621	2.14 1.57 1.08 5.43
Prod \$ (PP 20) PMC - North POM - South Others		6,338,255 3,639,743 1,526,313 1,172,199	6,338,255 3,639,743 1,526,313 1,172,199	6,456,639 3,709,525 1,572,758 1,174,356	1.83 1.88 2.95 0.18

